

Shoals Economic Development Authority

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International

The Shoals has developed stronger relationships with the international community in recent years and seeks to widen and deepen these ties in the years to come. With a focus on recruiting foreign-based companies, building international trade, and diversifying the local culture, The Shoals is well-positioned as a key partner in the global community.

[International Companies in The Shoals](#)
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International Companies in The Shoals

Agrium US, Inc.

P.O. Box 158, #1 Commerce
Florence, AL 35631
Phone Number: (256) 764-7821
Fax Number: (256) 764-1199
Web Site: www.agrium.com
SIC Code: 2873
NAICS Code: 325311
Product: Granular Fertilizer



Agrium, based in Calgary, Alberta (Canada), is a major wholesaler, retailer, and supplier of agricultural products and services serving primarily North and South America.

The wholesale division produces, markets, and distributes millions of tons of nitrogen, phosphate, potash, and other nutrients for use in crop production, for aluminum recycling, as fire retardant material, and for other applications. The Florence facility is a part of the wholesale division, producing granular fertilizer.

Fasco America, Inc.

P.O. Box 2389, 105 Industrial Drive
Muscle Shoals, AL 35662
Muscle Shoals Industrial Park
Phone Number: (256) 381-6364
Fax Number: (256) 381-6659
Web Site: www.fascoamerica.com
SIC Code: 5072



NAICS Code: 423710

Product: Pneumatic Fastening Tools; Staples, Nails, Brads for These Tools

Fasco America is the North American distributor for all products produced by the [Beck Fastener Group](#), a manufacturer of staples, nails, brads, pins, and pneumatic fastening tools, based in Mauerkirchen, Austria.

The Beck Fastener Group has production facilities and offices in Germany, Austria, Italy, and China.

Linde, Inc.

P.O. Box 217, 1040 Industrial Drive

Cherokee, AL 35616

Phone Number: (256) 359-6100

Fax Number: (256) 359-6127

Web Site: www.boc-gases.com

SIC Code: 2813

NAICS Code: 325120

Product: Liquid CO2 - Fizz



The Linde facility in Cherokee, Alabama, is under the umbrella of The Linde Group, which was formed in 2006 with the merger of BOC Gases and Linde. The Linde Group is headquartered in Munich, Germany, with more than 600 Group companies in locations in 100 countries.

Linde products and services include industrial gas solutions, pharmaceutical and medical gas solutions, logistics and supply chain solutions, and engineering and construction services.

The facility in Cherokee produces liquid carbon dioxide.

Metso Paper USA, Inc.

3102C Kendall Drive

Florence, AL 35630

Florence-Lauderdale Industrial Park

Phone Number: (256) 764-4951

Fax Number: (256) 764-4998

Web Site: www.metsopaper.com

SIC Code: 3554

NAICS Code: 333291

Product: Wood Chipper for Paper Mills; Parts for Paper Industry Machinery



Metso is a global supplier of sustainable technology and services for mining, construction, power generation, automation, recycling and the pulp and paper industries. Metso's headquarters are in Helsinki, Finland, but it is truly multinational, with about 27,000 employees in more than 50 countries.

The facility in Florence, Alabama is part of Metso's paper and pulp division and has extensive capabilities in design, fabrication and repair of parts for machinery utilized by the paper industry.

Monarch Ceramic Tile, Inc.

834 Rickwood Road

Florence, AL 35631

Phone Number: (256) 764-6181



Fax Number: (256) 718-4189
Web Site: www.marazzitile.com
SIC Code: 3253
NAICS Code: 327122
Product: Porcelain Wall Tile

The Marazzi Group is an international corporation headquartered in Modena, Italy, with operations in Spain, the United States, France, Russia, and China. Worldwide, Marazzi employs 6,000 people and has a presence in 130 countries with 14,500 points of sale.

Monarch Ceramic Tile, Inc. is a manufacturing facility in Florence, AL, under the supervision of Marazzi USA, which serves the tile needs of the North American market. Marazzi USA is headquartered in Sunnyvale, Texas, and has 650 employees and 250 points of sale.

National Alabama Corporation

1200 Haley Drive
Cherokee, AL 35616
Barton Riverfront Industrial Park
Phone Number: (256) 370-5000
Fax Number: (256) 370-5099
SIC Code: 3743
NAICS: 336510
Product: Rail Cars

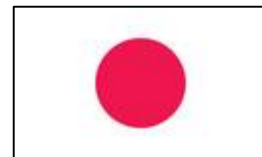


National Alabama Corporation (NAC) is a rail-car manufacturing facility with ties to Hamilton, Ontario (Canada).

NAC has extensive capabilities in its 2,000,000-square-foot state-of-the-art manufacturing facility.

North American Lighting, Inc.

100 Counts Drive
Muscle Shoals, AL 35661
Shoals Research Airpark
Phone Number: (256) 314-4200
Fax Number: (256) 383-1725
Web Site: www.nal.com
SIC Code: 3647
NAICS Code: 336321
Product: Automotive Lighting Fixtures



North American Lighting, Inc. (NAL) is the largest non-affiliated lighting supplier in North America with headquarters in Paris, Illinois. NAL has been manufacturing lighting products for the majority of vehicle manufacturers in North America since 1983.

The company began as a joint venture and is now a wholly-owned subsidiary of Koito Manufacturing Co., Ltd., of Japan.

SCA Tissue North America - Barton Operations

P.O. Box 348, 1834 Haley Drive
Cherokee, AL 35616
Barton Riverfront Industrial Park
Phone Number: (256) 370-8117



Fax Number: (256) 370-8204
Web Site: www.scatissue.com/about/
SIC Code: 2621
NAICS Code: 322121
Product: Paper Towels; Tissue; Napkins

SCA, headquartered in Stockholm, Sweden, is a global consumer goods and paper company that develops, produces and markets personal care products, tissue, packaging solutions, publication papers and solid-wood products. Sales are conducted in some 100 countries. SCA employs approximately 50,000 people in 60 countries worldwide.

The SCA tissue plant in Cherokee, Alabama, produces tissue, napkins, and paper towels as a manufacturing facility for SCA Tissue North America, which is one of the largest manufacturers of disposable napkins, bath tissue, towels and wipes for the Away-From-Home market in the United States and Canada.

Tarkett Alabama, Inc.

430 County Road 30
Florence, AL 35634
Florence-Lauderdale Industrial Park
Phone Number: (256) 718-5292
Fax Number: (256) 718-5346
Web Site: www.tarkett.com
SIC Code: 3069
NAICS Code: 326192
Product: Vinyl Flooring



The Tarkett Alabama facility in Florence, Alabama, is one of 29 industrial sites of Tarkett SA, a privately held company based in Nanterre, France. Tarkett SA has over 8,000 people around the world servicing customers and clients in 100 countries.

The local Tarkett facility produces NAFCO flooring. NAFCO has been an innovator in the flooring industry since 1957 by producing vinyl flooring with the look of tile, plank, stone, slate, and other natural textures and tones.

UCM Magnesia, Inc.

510 Mulberry Lane
Cherokee, AL 35616
Phone Number: (256) 370-7102
Fax Number: (256) 370-7463
SIC Code: 3295
NAICS Code: 327992
Product: Fused Magnesium Oxide



UCM Magnesia is a member of Imerys, the world leader in industrial minerals, based in Paris, France.

UCM Magnesia has two locations, one in Saltend, Hull (United Kingdom), and one in Cherokee, Alabama. The Cherokee, Alabama, facility manufactures fused magnesium oxide for use in domestic and industrial heating elements and automotive applications.

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International Trade

The Shoals promotes international trade through a close working relationship with international trade experts across Alabama.

[Alabama Development Office -- International Trade Division](#)

The State of Alabama's international trade office effectively assists Alabama businesses with export promotion and development through state-wide professional trade development programs, first-class trade missions, insightful trade publications, and distribution of qualified point-to-point international business leads.

[Alabama International Trade Center](#)

The William R. Bennett Alabama International Trade Center provides export research, technical trade consulting services, training programs, and trade financing solutions to Alabama's small business community.

[North Alabama International Trade Association](#)

The North Alabama International Trade Association (NAITA) is a business-driven non-profit membership organization committed to increasing knowledge, interest, and activity in international trade in North Alabama.

[U.S. Department of Commerce -- U.S. Commercial Service](#)

The U.S. Commercial Service's office in Birmingham, Alabama, is part of a network of export and industry specialists located in more than 100 U.S. cities and over 80 countries worldwide. These trade professionals provide counseling and a variety of products and services to assist small and midsized U.S. businesses export their products and services.

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International Fertilizer Development Center (IFDC)

The [International Fertilizer Development Center \(IFDC\)](#) is a public international organization located in Muscle Shoals, Alabama. IFDC addresses critical issues such as international food security, the alleviation of global hunger and poverty, environmental protection and the promotion of economic development and self-sufficiency.

IFDC focuses on increasing productivity across the agricultural value chain in developing countries. This is achieved by the creation and transfer of effective and environmentally sound crop nutrient technology and agribusiness expertise.

IFDC is governed by an international board of directors with representation from developed and developing nations. The non-profit Center is supported by bilateral and multilateral aid agencies, private foundations and national governments. The non-profit Center was established in 1974 in response to global food and energy crises. To date, IFDC has provided assistance in more than 100 countries.

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International Culture

[University of North Alabama -- International Affairs](#)

The University of North Alabama (UNA) has focused on the diversity of the student population for a number of years. UNA's fall 2009 enrollment included 485 students from 39 foreign countries, with over 100 students from China (105), India (124), and Japan (103).

UNA has an Office of International Affairs, which assists international students with making a smooth transition to studying at UNA and living in the American culture.

In April 2010, UNA featured International Education Week, with an emphasis on learning about the cultures of foreign countries.

UNA also promotes the Magellan Student Exchange that enables UNA students to experience foreign culture by studying abroad at institutions such as the University of Liege (Belgium), Zuyd University (Netherlands), Aachen University of Applied Sciences (Germany), the University of Monterrey (Mexico), the Schmalkalden University of Applied Sciences (Germany), and the ESC Rennes School of Business (France).

[SEUS--CP \(SEUS--Canada\)](#)

The Southeastern United States – Canadian Provinces Alliance (SEUS-CP) is a strategic partnership between states in the southeastern United States and member provinces from Canada.

The alliance works to promote trade and investment opportunities between and among its member states and provinces.

Member states include Alabama, Georgia, Mississippi, North Carolina, South Carolina and Tennessee.

Member provinces include Manitoba, New Brunswick, Newfoundland and Labrador, Nova Scotia, Ontario, Prince Edward Island and Quebec.

[SEUS--Japan](#)

The Japan-U.S. Southeast Association was established in December 1975 to promote trade, investment, understanding and friendship between Japan and member states of the southeast U.S.: Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee and Virginia.

The Japan-U.S. Southeast Association and the Southeast U.S./Japan Association have held 30 annual joint meetings since their establishment, with the venue alternating between the southeast U.S. and Japan.

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